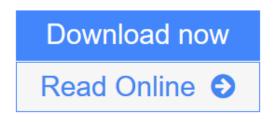


Software and Services - Simple Steps to Win, Insights and Opportunities for Maxing Out Success

Gerard Blokdijk



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Starting out with Software and Services means being unsure about what to do, how to start and how to get the most out of it; preparing for success, and avoiding failure.

There is enormous satisfaction in seeing the change succeed, overcoming the obstacles in the way to reap the rewards and benefits that using Software and Services brings.

Don't embark on the change unprepared or it will be doomed to fail. But it's my guess that since you're reading this, the forces of change have already been set in motion, and there is no going back.

What you need is the resources, knowledge, and confidence required to overcome uncertainty and face Software and Services changes.

The job can be accomplished by having a roadmap and experiences from previous Software and Services changes.

This is where this book is your guide and roadmap. You will be able to relate to the experiences laid out in its resources covering all aspects of any Software and Services initiative.

Use it, and its INCLUDED resources, to get a strong foundation. It will provide aid, advice, blueprints, road maps en templates when you need it most. The book reflects the reality that the fastest way to learn about Software and Services is from experiences, knowing about the ins and outs of employment and career developments, trends and popularity, relevant knowledge and patents AND the INCLUDED downloadable resources on Software and Services Blueprints, Templates and Presentations.

Whatever makes you decide to take on the change: growing business initiatives or career development plans, you are ready for a Software and Services Change. The book and accompanying toolkit is your gateway and will fully support your commitment in moving forward and energize yourself and others.

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