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The ideas and profits of some individuals and organizations flourish more than others. Not every company enjoys the same degree of buyer devotion. But why? By examining the perspectives, strategies and messaging of successful individuals and organizations, you discover a remarkable similarity. They always begin by asking the right question, the question of purpose. From Steve Jobs, to Martin Luther King, Jr., to Orville and Wilbur Wright, successful leaders know their purpose.

This presentation explores the underlying principles that distinguish successful leaders and organizations from others. For some, these principles seem natural. But the most find it necessary to study and develop these principles intentionally. By doing so, you acquire the skills necessary to motivate others both inside your organization and beyond. You learn to transmit your cause and beliefs far beyond yourself.

Warning: Please note that this is an independent addition to "Start With Why" by Simon Sinek that supplements your understanding to the original book. Be sure to purchase the original copy before buying this unofficial summary and analysis. The use of this analysis is meant to fill any gaps you may have had during reading and enhances your reading experience.

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