



Inspiring Trust: Strategies for Effective Leadership

Clinton W. McLemore

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What are the secrets of all great leaders?the individuals who effortlessly persuade and gain the confidence of others? This book offers actionable, practical advice, explaining ten pivotal ways for leaders to foster and engender trust.

- Identifies exactly what good leaders do in order to persuade and gain the confidence of their followers
- Explains why effective leadership requires much more than brains and drive alone
- Covers which decision-making mode to use under what circumstances as well as when to rely on analysis and when to rely on intuition
- Supplies leadership advice for specific situations, such as how to ask for feedback that provides actionable information rather than flattery or reassurance, and ways to persuade others to make sacrifices they might not otherwise make
- Provides ten illuminating profiles of the characteristics of good and bad leaders

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